

Bid Package Name: **Body Conveyor BLUE & SILVER**

| Final 11/13/14 | # | Qualifications | Response | Pass/Fail(For VW Use Only) | Provided Supporting Documentation |
|---------------------------|----|--|----------------|----------------------------|-----------------------------------|
| I. Pre-Qualifications | 1 | Registered at www.VWGroupSupply.com | Y/N | | Y/N |
| | 2 | Must have valid Duns number | Y/N | | Y/N |
| | | | | | |
| II. Qualifications | 1 | Must request RFP from Volkswagen Buyer | Y/N | | |
| | 2 | Must download RFP Bid Package via HIGHTAIL through link provided by VW Buyer | Y/N | | Y/N |
| | 3 | Must submit complete bid through HIGHTAIL back to VW Buyer | Y/N | | Y/N |
| | 4 | Must submit quotation by established deadline per RFP documents | Y/N | | Y/N |
| | 5 | Must submit quotation in provided file format | Y/N | | Y/N |
| | 6 | Must be licensed in Tennessee and comply with all requirements of the State of Tennessee Contractors Licensing Act upon bid submittal | Y/N | | Y/N |
| | 7 | Must meet Volkswagen insurance requirements | Y/N | | Y/N |
| | 8 | Must provide quote for builders risk insurance | Y/N | | Y/N |
| | 9 | Must provide quote for Payment and Performance Bond (PPB) | Y/N | | Y/N |
| | 10 | Must have ability to source all components domestic or internationally | Y/N | | Y/N |
| | 11 | Must have Euler Hermes credit rating of CCC or better | Y/N | | Obtained by VW |
| | 12 | Must be located within close proximity to the Chattanooga facility for technical support | Y/N | | Y/N |
| | 13 | Internal or external design capabilities preferably Catia or Microstation | Y/N | | Y/N |
| | 14 | Automotive conveyor fabrication experience with greater than \$10 million p.a. | Y/N | | Y/N |
| | 15 | Automotive conveyor management team experience greater than 50 years combined | Y/N | | Y/N |
| | 16 | Internal or external automotive conveyor controls and programming team experience greater than 10 years combined preferably Siemens | Y/N | | Y/N |
| | 17 | Safety plan and program must meet OSHA requirements including the Total Incident Rate (TIR) | Y/N | | Y/N |
| | 18 | Bids must be according to specs, must meet specs and utilize provided bid sheet | Y/N | | Y/N |
| | 19 | Technical proposal must disclose any exceptions to the specifications | Y/N | | Y/N |
| | 20 | Must have Professional Engineer License (or have access to Professional Engineer) in the state of Tennessee with 5 years conveyor design or similar experience | Y/N | | Y/N |
| III. Cost Factor Analysis | 1 | Will be performed with bids from qualified bidders only (must meet all criteria above) | | | |
| | 2 | Will be based 90% on submitted pricing (price comparison of all qualified bids) | based on price | | |
| | 3 | Will be based 10% on qualifications 12 -20 (Up to 10 points will be awarded for each criteria) | 0-90 | | |
| IV. Final Negotiations | 1 | Will be completed with all qualified bidders from cost factor analysis to determine best and final offers | | | |
| | 2 | Best price wins the bid | | | |